

Question 1
Who are your stakeholders?

Question 2
What are the results you want for each of these stakeholders?

**Creating and Leveraging a
Community *Partnership*
Continuum**

Question 3
What are you, in a leadership position, doing to influence these results?

Question 4
What is a *Partnership Continuum*?

Three Key Concepts for Implementing a Successful *Partnership Continuum*

Identifying a Higher Purpose will lead to stakeholder satisfaction... and possibly excitement!

Defining and implementing Core Values lead to the attainment of Purpose for all groups of stakeholders.

Identifying Leadership Principles defines how we do our work.

Stakeholder Theory...

Emphasizes the interconnected relationships between all individuals who have a stake in the outcomes and ultimate success of an organization.

Creates value for all stakeholders, not just the staff of an organization.

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Effort vs. Effect

The distinction between **effort** and **effect** is simply the difference between how hard we tried and whether or not we made a difference in the lives of our stakeholders.

Belief Statement

Parent and educator partnerships are key to successful results for students with disabilities.